

1701 Research Boulevard  
Rockville, Maryland 20850-3191

100 Quentin Roosevelt Boulevard  
Garden City, New York 11530-9641

Thank you for applying to Banner Life Insurance Company. We greatly appreciate your efforts to complete each part of the application truthfully and accurately. The soliciting insurance broker (broker) should be able to answer any questions you may have. This broker is an independent broker, not an employee of Banner Life Insurance Company, and is not authorized to make or modify contracts or to waive any requirements or any information that we may request.

**Underwriting**

Once we receive your application, we will begin an evaluation process called underwriting and determine whether you are eligible for insurance and, if so, the rate you should pay for that insurance. We may find that we are unable to give you the insurance you have applied for or that we are able to give it to you only on a modified basis or at a rate greater than our lowest rate. For example, if you have ever used any kind of tobacco or any other nicotine product, you may not be eligible for our lowest rate.

Your application will be our primary source of information; therefore, it must be true, complete, and accurate. You must inform us of a change to any answer in any part of your application before accepting delivery of a policy; in fact, you agree to do so when you sign your application. We may seek information from other sources to help us evaluate the information you give us on your application.

**Contestability**

We strongly urge you to review the completed application closely for accuracy. A claim may be denied or your coverage may be contested by a lawsuit if the application is incomplete or if it contains fraudulent statements or material misrepresentations. If the lawsuit is successful, the policy will be void and coverage will be lost. Any policy that is delivered to you will indicate when and under what circumstances it may be contested. Please be aware that if the application contains materially fraudulent or deceptive statements or conceals material facts, and you submitted it with the intent to defraud or to facilitate fraud against us, you may also be guilty of insurance fraud, which is a crime.

**Replacement of Existing Coverage**

If you intend to replace existing coverage, tell the broker of your intention and answer "yes" to the replacement question in the application; state law may require the broker to give you information that will help you compare the policy you are applying for with the policy you intend to replace. If you are undecided about keeping existing coverage, indicating an intention to replace existing coverage may help you get the information you need to make a decision. If you do replace existing coverage, the new policy may contain new suicide and contestable periods. The following would be considered replacement: you stop paying premiums on an existing policy or surrender an existing policy before or shortly after applying to us **or** you borrow from an existing policy to pay premiums for the insurance for which you are applying. State law may define replacement to include other situations. Ask the broker if you are unsure.

**Insurance Information Practices**

We will rely primarily on information provided by you. We may supplement that information with information from other sources such as medical professionals who have treated you. In some cases, we may ask a consumer reporting agency to collect information and submit an investigative consumer report to us as explained in this Notice under **Federal Fair Credit Reporting Act**. You may request to be interviewed in connection with the preparation of this report.

In certain limited situations, we are allowed by law to disclose necessary items of personal information to third parties without your specific authorization.

You have the right to be told about, and to see and copy if you wish, items of personal information about you that appear in our files, including information contained in investigative consumer reports. You also have the right to seek correction of information you believe to be inaccurate.

We will send you a more detailed explanation of our information practices if you send us a written request. You may send your request to the Director of Underwriting, Banner Life Insurance Company, 1701 Research Boulevard, Rockville, MD 20850-3191.

**Federal Fair Credit Reporting Act**

As part of our underwriting, we may ask that an investigative consumer report be prepared. An independent source known as a consumer reporting agency will prepare the report. The report will typically include information as to your character, general reputation, mode of living, and personal characteristics. The agency will conduct personal interviews with your family, friends, neighbors, business associates, financial sources, or others with whom you are acquainted in order to get this information. If you write to us within a reasonable time after you receive this Notice, we will tell you whether or not a report was requested. If a report was requested, we will tell you the name, address, and telephone number of the agency to whom the request was made. Upon request, the agency will furnish information as to the nature and scope of its investigation. If you would like to inspect and to receive a copy of the report, you may do so by contacting the agency directly.

**MIB (Medical Information Bureau) Disclosure**

We will treat the information regarding your insurability as confidential. We and our reinsurers may, however, make a brief report to the Medical Information Bureau, Inc. (MIB). MIB is a non-profit membership organization of life insurance companies. It operates an informational exchange bureau on behalf of its members. If you apply to another member company for life, health, or disability insurance, or a claim for benefits is submitted to such a company, MIB, upon request, will supply that company with any information it may have in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. If you question the accuracy of the information in that file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is Post Office Box 105, Essex Station, Boston, Massachusetts 02112. The phone number is (617) 426-3660.

We and our reinsurers may also release information in our files to other insurance companies to whom you may apply for life, health, or disability insurance or to whom a claim for benefits may be submitted.

**SECTION A PROPOSED INSURED**

1. Full Name (Include maiden name in parentheses) <input type="checkbox"/> M <input type="checkbox"/> F		2. Date of Birth Mo.   Day   Yr.	3. State of Birth	4. Social Security Number
5. Home Address: Give No., Street, City, State, and Zip Code				How Long?
6. Previous Addresses within past 5 years			7. Driver's License No. and State of Issue	
8. Phone Numbers Home ( ) Work ( )	9. Marital Status <input type="checkbox"/> M <input type="checkbox"/> S <input type="checkbox"/> W <input type="checkbox"/> D	10. Occupation (Include duties.)		
11. Employer's Name and Address and Nature of Business?				How Long Employed?
12. Proposed Insured Internet E-mail Address				

**SECTION B BENEFICIARY**

13. Primary: (Full Name)	Address	Birthdate	SSN or TIN	Rel. to Prop. Ins.	% Share
14. Contingent: (Full Name)	Address	Birthdate	SSN or TIN	Rel. to Prop. Ins.	% Share

If percentage shares are not given, they will be equal.

**SECTION C OWNER**  
**(Complete only if the Owner is to be other than the Proposed Insured.)**

15. Owner is <input type="checkbox"/> Individual <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Trust		
16. Full Name (If trust, give full name of trust and date of trust agreement)	17. Date of Birth Mo.   Day   Yr.	18. SSN or Tax ID No.
19. Address: Give No., Street, City, State, and Zip Code		
20. Relationship to Proposed Insured	21. Internet E-mail Address	

**SECTION D PAYOR**

22. Amount remitted with Conditional Receipt (with same number as the Application - Part 1) \$ _____
23. Frequency of Premium Payment: <input type="checkbox"/> Single <input type="checkbox"/> Annual <input type="checkbox"/> Semi-annual <input type="checkbox"/> Quarterly <input type="checkbox"/> Pre-authorized Check (PAC)
24. If premium notices are to be sent to someone other than the Owner, give full name, address, and relationship to Owner below. Name _____ Address _____ Relationship _____

**SECTION E INSURANCE APPLIED FOR**

25. Amount and Plan of Insurance: Amount \$ _____ Plan _____
26. Death Benefit Option (if available with Plan): <input type="checkbox"/> Increasing Death Benefit <input type="checkbox"/> Level Death Benefit
27. If our underwriting indicates that we cannot give you the lowest rate for the Plan of Insurance, will you consider a higher rate? <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>Additional Benefits (if available)</b>
28. <input type="checkbox"/> Waiver of Premium <input type="checkbox"/> Other (description and amount) _____

**SECTION F OTHER INSURANCE**

29. List all of the Proposed Insured's existing life and disability insurance. If None, state NONE.

Full Name of Company	Amount	ADB	Waiver	Issue Yr.	Name of Beneficiary
	\$	\$	<input type="checkbox"/> Yes <input type="checkbox"/> No		
	\$	\$	<input type="checkbox"/> Yes <input type="checkbox"/> No		
	\$	\$	<input type="checkbox"/> Yes <input type="checkbox"/> No		

30. Will you, or are you likely to, replace, end, or change existing insurance or annuity in any company or society with the insurance for which you are applying? (If "Yes", the broker may be required to provide additional forms for your review and signature.) Yes  No
31. Have you ever applied for life, health, or disability insurance and been turned down, asked to pay a higher premium, or issued a reduced face amount? (If "Yes", explain in the Remarks section.) Yes  No
32. Do you have an application or informal inquiry for life, health, or disability insurance pending in any other company or society, or have you ever withdrawn such application or informal inquiry? ("If "Yes", explain in the Remarks section.) Yes  No

**SECTION G TOBACCO USE**

33. Has the proposed insured **ever** used any form of tobacco or nicotine-based products?  Yes  No  
 If "Yes", when did the proposed insured last use tobacco or nicotine-based products? \_\_\_\_\_  
 (month/year)  
 Type \_\_\_\_\_ Quantity \_\_\_\_\_

**SECTION H GENERAL QUESTIONS**

(Explain all "Yes" answers in the Remarks section.)

34. Have you ever requested or received a Worker's Compensation, Social Security, or disability income payment? Yes  No
35. Have you ever been convicted of a misdemeanor (other than a minor traffic violation) or a felony? Yes  No
36. In the past 5 years, have you had your license suspended or had 2 or more moving violations or accidents? Yes  No
37. In the past 5 years, have you been convicted of, or plead guilty or no contest to, driving under the influence of alcohol or drugs? Yes  No
38. Are you a member, or do you intend to become a member, of the armed forces, including the reserves? Yes  No
39. Are you a citizen of the United States? Yes  No   
 If "NO", provide country, type of visa, and expiration date in the remarks section.

**SECTION I OTHER ACTIVITIES**

40. Have you in the past 5 years flown, or do you intend to fly, other than as a passenger? (If "Yes", complete Aviation Supplement.) Yes  No
41. Have you in the past 2 years engaged in, or do you intend to engage in, any hazardous activities or sports such as hang gliding, hot-air ballooning, ultra-light flying, mountain or rock climbing, motor vehicle or boat racing, or scuba or sky diving? (If "Yes", complete Hazardous Activities Supplement.) Yes  No
42. Have you in the past 5 years traveled or resided, or do you intend to travel or reside, outside of the continental United States for more than 4 consecutive weeks? (If "Yes", explain in the Remarks section.) Yes  No

**REMARKS**

43. (Use this section for explanations and special requests. Identify applicable Question numbers.)

44. Home Office Corrections (Not for use for policies issued in MD, KY, PA and WV)



**PERSONAL INFORMATION STATEMENT**

COMPLETE ON **ALL BUSINESS CASES AND IF REQUIRED** ON NON-BUSINESS CASES  
(REFER TO CURRENT UNDERWRITING REQUIREMENTS CHART)

1. a. Personal Finances for each person proposed for insurance:

Name of Proposed Insured	Total Assets	Total Liabilities	Net Worth	Earned Income	Unearned Income

b. Has any person proposed for insurance ever filed for bankruptcy?  Yes  No  
If "Yes," provide details below.

2. What is the purpose of this insurance? (i.e., Keyman, Stock Redemption, Buy and Sell, Creditor, Estate Liquidity, Other):

\_\_\_\_\_

3. How was the face amount determined? \_\_\_\_\_

4. Business Finances (Complete **only** if this is business insurance):

a. Total Assets \$ \_\_\_\_\_ b. Total Liabilities \$ \_\_\_\_\_ c. Net Worth \$ \_\_\_\_\_

d. Net Profit After Taxes for Past Two Years: Last Year \$ \_\_\_\_\_ Previous Year \$ \_\_\_\_\_

e. Is the business a Corporation, Partnership, or Proprietorship? (circle one)

f. How long has the business been established? \_\_\_\_\_

g. What is the nature of the business? \_\_\_\_\_

h. What is the percentage ownership of this firm? \_\_\_\_\_

i. Is there business insurance applied for or in force on other key members of this firm?  Yes  No  
If "Yes," provide details below.

j. Has the proposed insured's company ever filed for bankruptcy?  Yes  No  
If "Yes," provide details below.

5. Are there any special considerations of circumstances relevant to this case? \_\_\_\_\_

6. Details: \_\_\_\_\_

The statements contained in this PERSONAL INFORMATION STATEMENT, a copy of which shall be attached to and made part of any policy to be issued, are true to the best of my knowledge and belief and are made to induce the company to issue an insurance policy.

\_\_\_\_\_  
Signature of Witness

\_\_\_\_\_  
Signature of Proposed Insured

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Other Proposed Insured

\_\_\_\_\_  
Signature of Other Proposed Insured

\_\_\_\_\_  
Signature of Other Proposed Insured

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To be completed for any Proposed Insured who is being considered without a medical examination.

1. Complete for all persons proposed for insurance:

Name of Proposed Insured	Date of Birth (Mo-Day-Yr)	Height	Weight	Change in weight in past 12 months		
				Loss (lbs.)	Gain (lbs.)	Reason

 2. Does any proposed insured have a personal physician? (If Yes, complete the following.)  Yes  No

Name of Proposed Insured	Name, Address and Phone Number of Personal Physician	Date Last Visited, Reason, Results

**Give full details if any answer to Questions 3 through 11 is "Yes". Include the name of the proposed insured, dates, nature of illness or injury, number of attacks, duration, severity, treatment, results, names, addresses and telephone number of doctors, hospitals or clinics involved.**

	Yes	No	Details
3. Does any person proposed for insurance have any physical defect?	<input type="checkbox"/>	<input type="checkbox"/>	
4. Has any person proposed for insurance:			
a. used barbiturates, heroin, cocaine (including crack), marijuana, LSD, PCP, amphetamines, any derivative of these drugs or any other illegal, restricted or controlled substance except as prescribed by a physician? If Yes, list all substances, when used and how often.	<input type="checkbox"/>	<input type="checkbox"/>	
b. been advised to seek, or received treatment for drug use, or been arrested for drug use or distribution?	<input type="checkbox"/>	<input type="checkbox"/>	
5. Has any person proposed for insurance:			
a. ever used alcoholic beverages? If Yes, how often and how many ounces?	<input type="checkbox"/>	<input type="checkbox"/>	
b. been advised to limit or cease the use of alcoholic beverages?	<input type="checkbox"/>	<input type="checkbox"/>	
c. been counseled, sought help or treatment, or been advised to undergo counseling or treatment for alcohol problems?	<input type="checkbox"/>	<input type="checkbox"/>	
d. attended or joined any organization for alcohol or related problems?	<input type="checkbox"/>	<input type="checkbox"/>	
6. Has any person proposed for insurance ever had:			
a. convulsions, paralysis, neuritis, nervous breakdown, dizziness, fainting spells, loss of consciousness, migraine or chronic headaches, nervous or mental disorders?	<input type="checkbox"/>	<input type="checkbox"/>	
b. high blood pressure, chest pain, palpitation, angina, heart murmur, heart attack, stroke, or other disorder of heart or blood vessels?	<input type="checkbox"/>	<input type="checkbox"/>	
c. asthma, tuberculosis, emphysema, bronchitis, sleep apnea or other disorder of the respiratory system?	<input type="checkbox"/>	<input type="checkbox"/>	
d. shortness of breath, chronic hoarseness or cough, blood spitting?	<input type="checkbox"/>	<input type="checkbox"/>	
e. chronic indigestion, ulcer, hernia, colitis, intestinal bleeding, disorder of stomach, gallbladder, liver, digestive or abdominal organs?	<input type="checkbox"/>	<input type="checkbox"/>	







**AGENT'S REPORT**

1. Name of proposed insured? \_\_\_\_\_
  2. How long have you known proposed insured? \_\_\_\_\_ How well? \_\_\_\_\_
  3. Who first suggested the purchase of this insurance?  Agent  Owner/Applicant  Proposed Insured  Other \_\_\_\_\_
  4. Insured is:  Single  Married  Divorced  Widowed 5. Purpose of Insurance: \_\_\_\_\_
- |   | YES                      | NO                       |
|---|--------------------------|--------------------------|
| 6. a. Did you personally see the proposed insured? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| b. Was the application signed by the proposed insured after all questions were answered? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| If either <b>a</b> or <b>b</b> are answered "No", explain in Number 10.   |                          |                          |
| 7. Are you aware of anything about the health, habits, hobbies, or other factors which might effect the insurability of the proposed insured? If answered "Yes", explain in Number 10. .... | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. a. To the best of your knowledge, does the policy applied for involve the replacement of existing life insurance or annuities? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| b. If "Yes", has the proposed insured replaced other life insurance policies in past 5 years? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. Is a single case agreement to be submitted for this application? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
10. Explanation and Details \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**STATEMENTS BY AGENT**

**I certify that:**

- I asked and carefully explained each question to the proposed insured and owner/applicant before recording each answer prior to the application being signed;
- The answers given in this application and Agent's Report are complete and accurate to the best of my knowledge and belief;
- The proposed insured and applicant know that any fraudulent statement or material misrepresentation in the application may result in loss of coverage under the policy;
- I have no personal knowledge of any other factors which may have an effect on the proposed insured's insurability;
- I have given the Notice to Proposed Insured attached to this application to the proposed insured;
- If the insurance applied for will or may replace any existing life insurance policy or annuity contract, I have completed any and all proper state required replacement form(s);
- I have explained to the proposed insured that if money is submitted with this application, conditions of the Conditional Receipt must be met.
- If I become aware of a change in the health or habits of the proposed insured occurring after the date of the application but before the policy is delivered, I promise to inform the Company of the change and agree to withhold delivery of the policy until instructed by the company to do so.

X \_\_\_\_\_  
 Signature of Agent \_\_\_\_\_ Date \_\_\_\_\_  
 Print name \_\_\_\_\_ Agent # \_\_\_\_\_ S.S.# \_\_\_\_\_  
 Address \_\_\_\_\_ Share of commission \_\_\_\_\_  
 Phone No. ( ) \_\_\_\_\_ Internet e-mail address \_\_\_\_\_

X \_\_\_\_\_  
 Signature of Agent \_\_\_\_\_ Date \_\_\_\_\_  
 Print additional Agent name \_\_\_\_\_ Agent # \_\_\_\_\_ S.S.# \_\_\_\_\_  
 Address \_\_\_\_\_ Share of commission \_\_\_\_\_  
 Internet e-mail address \_\_\_\_\_

**GENERAL AGENT INFORMATION**

GA name \_\_\_\_\_ GA # \_\_\_\_\_ Case manager \_\_\_\_\_  
 Address \_\_\_\_\_

Phone No. ( ) \_\_\_\_\_ Fax No. ( ) \_\_\_\_\_ Internet E-mail address: \_\_\_\_\_



**AUTHORIZATION TO DRAW CHECKS IN PAYMENT OF LIFE INSURANCE PREMIUMS**

(Please type or print all items except signatures.)

**ATTACH SAMPLE  
PERSONAL CHECK**

AUTHORIZATION is hereby provided to Banner Life Insurance Company to draw a check each month upon my account at the:

Full Name of Bank			
(Street Address (Not P.O. Box))	(City)	(State)	(Zip)

for the purpose of paying premiums for insurance on the following named persons:

Name of Insured(s) (Please Print)	Policy Number or Date of Application for insurance if policy has not been issued

(Please DO NOT use felt tip pen for signatures.)

This authorization is revocable only upon receipt by Banner Life Insurance Company of a written revocation signed by me. I hereby agree that the mailing of checks to the designated bank shall constitute due notice of premiums being due upon the policy.

Signed at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_  
(city / state) (day) (month) (year)

X \_\_\_\_\_ X \_\_\_\_\_  
Bank signature of Premium Payor(s) - Give Both signatures if Joint Account

**AUTHORIZATION TO HONOR CHECKS**

To \_\_\_\_\_ Bank

Bank Address \_\_\_\_\_  
(Street Address (Not P.O. Box)) (City) (State) (Zip)

As a convenience to me, I hereby request and authorize you to pay and charge to my account checks drawn on my account by and payable to the order of Banner Life Insurance Company of Rockville, MD, provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that your rights in respect to each such check shall be the same as if it were a check drawn on you and signed personally by me. This authority is to remain in effect until revoked by me in writing, and until you actually receive such notice I agree that you shall be fully protected in honoring any such check.

I further agree that if any such check be dishonored, whether with or without cause and whether intentionally or inadvertently, you shall be under no liability whatsoever even though such dishonor results in the forfeiture of insurance.

Banner Life Insurance Company is instructed to forward this authorization to you. (Please DO NOT use felt tip pen for signatures.)

X \_\_\_\_\_ X \_\_\_\_\_  
Bank signature of Premium Payor(s) - Give Both signatures if Joint Account

\_\_\_\_\_ Date \_\_\_\_\_ Depositor's Bank Account No.

To: The Bank named above:

So that you may comply with your depositor's request, Banner Life Insurance Company agrees:

- (1) To indemnify you and hold you harmless from any loss you may suffer as a consequence of your actions resulting from or in connection with the execution and issuance of any check, draft or order, whether or not genuine, purporting to be executed or issued by or on behalf of the undersigned, and received by you in the regular course of business for the purpose of payment, including any costs or expenses reasonably incurred in connection therewith.
- (2) To indemnify you for any loss in the event that any such check, draft or order shall be dishonored whether with or without cause, and whether intentionally or inadvertently, even though such dishonor results in a forfeiture of the insurance.
- (3) To defend at our own cost and expense any action which might be brought by any depositor or any other persons because of your actions taken pursuant to the foregoing requests, or in any manner arising by reason of your participation in the foregoing plan of premium collection.



Gene Gilbertson  
Senior Vice President and Chief Financial Officer

Authorized in a resolution adopted by the Board of Directors at Banner Life Insurance Company on December 3, 1986.



1701 Research Boulevard  
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(301) 279-4800

## **Privacy Policy**

### **Our corporate policy.**

Your privacy is important to us. At Banner Life Insurance Company, we understand that the information you provide to us or we collect about you is private.

This privacy policy is provided to you so that you will understand what Banner Life does with the personal information you provide to us and the measures we take to protect your privacy.

### **Who has access to customer information?**

The information that you provide to us is used for Banner Life purposes only. Banner Life employees and independent agents have access to your information, and are authorized to review it, only for the purposes of carrying out their official duties and responsibilities. Banner Life employees and independent agents are required to keep customer information confidential.

### **Why does Banner Life collect and maintain information?**

As a regulated insurance carrier, Banner Life is required by state laws and regulations to collect and maintain certain information about its customers. The information we collect also enables us to provide you with services and products that meet your individual needs and to provide you with the high level of customer care that you have come to expect from Banner Life.

### **What type of information does Banner Life collect and maintain?**

Banner Life collects and maintains various types of information about its customers. The types of information we collect and maintain about you may include:

- Information that you submit to us, such as your name, address, telephone number, and Social Security Number.
- Information about your transactions with Banner Life, such as payment history and account balance.
- Information from non-affiliated third parties about your medical, employment and income history; your assets and liabilities; and your driving record.
- Information from consumer reporting agencies about your credit history.
- Information about you that may be derived from your visits to Banner Life's website.

**Does Banner Life disclose customer information to, or share customer information with, outsiders?**

Banner Life does not disclose any non-public personal financial or any non-public personal medical information about our customers or former customers to anyone, except as permitted or required by law.

It is Banner Life's current policy not to disclose customer information to, or share customer information with, other businesses for marketing purposes.

If this policy should change, Banner Life will notify you by mail, and you will be given an opportunity to request that your information not be disclosed to, or shared with, other businesses for marketing purposes.

**How can I contact Banner Life if I have privacy questions?**

If you have any questions about the privacy of your information, you can contact the Customer Service Department by:

**Mail:** Customer Service Department  
Banner Life Insurance Department  
1701 Research Boulevard  
Rockville, MD 20850

or

**E-mail:** [Banner\\_customerservice@lgamerica.com](mailto:Banner_customerservice@lgamerica.com)

or

**Phone:** 1-800-638-8428



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1701 Research Boulevard  
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## ACKNOWLEDGMENT OF LIFE INSURANCE POLICY SALES ILLUSTRATION

### Applicant Statement:

I acknowledge that no life insurance sales illustration has been given to me for the policy for which I have currently applied. Furthermore, I understand that I will receive an illustration, which conforms to any policy that may be issued, at the time of such policy delivery.

\_\_\_\_\_  
Signature of the Applicant/Owner

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print Name of Applicant/Owner

\_\_\_\_\_  
Print Name of Proposed Insured,  
if different than Applicant/Owner

### Agent Statement:

I certify that:

- A life insurance sales illustration, which conforms to the life insurance policy applied for, has **not** been used in the presentation and explanation of this policy.
- A sales illustration was displayed on a **computer screen** in the presentation and explanation of this policy based on the criteria below. A printed copy of this illustration will be delivered to the applicant no later than the time the application is submitted for underwriting.

Plan: \_\_\_\_\_ Riders: \_\_\_\_\_ Initial Death Benefit: \$ \_\_\_\_\_

Age: \_\_\_\_\_ Underwriting or Rating Class: \_\_\_\_\_

Number of Years Illustrated: \_\_\_\_\_ Premium Amount: \$ \_\_\_\_\_ (Annual/Semi-Ann/Qtrly/PAC)

(For Universal Life):

Guaranteed Interest Rate: \_\_\_\_\_ % Non-Guaranteed Interest Rate: \_\_\_\_\_ %

Assumed Number of Years of Premium Payments: \_\_\_\_\_

\_\_\_\_\_  
Signature of the Agent

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print Name of Agent

\_\_\_\_\_  
Print Name of General Agent

Copy to Applicant/Owner

Copy to Home Office

Copy for Agent



## NOTICE AND CONSENT FOR AIDS-RELATED BLOOD TESTING

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1701 Research Boulevard  
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(301) 279-4800

Acquired Immunodeficiency Syndrome (AIDS) is a life-threatening disorder of the immune system, caused by a virus, HIV. The virus is transmitted by sexual contact with an infected person, from an infected mother to her newborn infant, or by exposure to infected blood (as in needles shared during intravenous drug use). Persons at high risk of contracting AIDS include males who have had sexual contact with another man, intravenous drug users, hemophiliacs and sexual contacts with any of these persons. Symptoms of HIV infection may include but not be limited to fever, sweats, lethargy, headache, aching of the muscles and joints, diarrhea, sore throat, lymph node enlargement, unintentional weight loss, and a skin rash.

To evaluate your insurability, the Insurer named above has requested that you provide a sample of your blood for testing and analysis to determine the presence of human immunodeficiency virus (HIV) antibodies and other tests which may include tests for cholesterol and related blood lipids, diabetes, liver or kidney disorders, or immune disorders. By signing and dating this form you agree that these tests may be done and that underwriting decisions will be based on the test results. Regarding the HIV test, a series of three tests will be performed by a licensed laboratory through a medically accepted procedure. An initial ELISA blood test will be done. If that is positive it will be repeated. If the second is positive a Western Blot test will be done.

Many public health organizations have recommended that before taking an AIDS-related blood test a person seek counseling to become informed concerning the implications of such a test. You may wish to consider counseling, at your expense, prior to being tested. A list of counseling resources is attached.

The test is not a test for AIDS. It is a test for antibodies to the HIV virus, the causative agent for AIDS, and shows whether you have been exposed to the virus. A positive test result does not mean that you have AIDS but that you are at a significantly increased risk of developing problems with your immune system and that you can transmit the virus to someone else. The test for HIV antibodies is very sensitive. Errors are rare, but they do occur. Your private physician, a public health clinic, or an AIDS information organization in your city might provide you with further information on the medical implications of a positive test.

Positive HIV antibody test results will adversely affect your application for insurance. This means that your application may be declined, that an increased premium may be charged, or that other policy changes may be necessary.

All tests results will be treated confidentially. They will be reported by the laboratory to the Insurer. The test results may be disclosed as required by law or may be disclosed to employees of the insurer who have responsibility to make underwriting decisions on behalf of the insurer or to outside legal counsel who needs such information to effectively represent the insurer in regard to your application. The results may be disclosed to a reinsurer, if the reinsurer is involved in the underwriting process. The test may be released to an insurance medical information exchange under procedures that are designed to assure confidentiality, including the use of general codes that also cover results of tests for other diseases or conditions not related to AIDS, or for preparation of statistical reports that do not disclose the identity of any particular person.



## HIV TEST COUNSELING RESOURCES LIST

Public health authorities urge that everyone become educated about how to protect themselves from HIV infection. If you have questions or concerns, your own physician or health care provider is your best source of information. Other counseling services may also be available to you.

As required by California law, the following list of counseling resources is being provided to you. It was compiled from publicly available information, which is subject to change without notice to the Insurer named on the reverse. Therefore, the Insurer makes no representations or warranties that this information is accurate as of the date you receive this list. Also, the Insurer makes no representations or warranties about the quality or nature of any services these resources may provide.

This is not a complete list of all resources that may be available to you. If you need further information, we suggest you contact your own physician or health care provider, your county health department, or your local chapter of the American Red Cross.

AIDS HOTLINE

U.S. Public Health Service  
(800) 342-AIDS

SPANISH AIDS HOTLINE

(800) 222-AIDS

AIDS HOTLINE - SOUTHERN CALIFORNIA

(800) 922-AIDS

SAN FRANCISCO AIDS FOUNDATION

(415) 864-5855  
San Francisco

CALIFORNIA DEPT. OF HEALTH SERVICES

Statewide Services - Office of AIDS  
(916) 323-7415  
Sacramento

AIDS HEALTH EDUCATION AND INFORMATION PROJECT

(213) 427-7421  
Long Beach

SAN DIEGO AIDS PROJECT

(619) 543-0300  
San Diego

NATIONAL AIDS RESEARCH AND EDUCATION

(415) 626-8784  
San Francisco

INLAND EMPIRE AIDS COORDINATION AND EDUCATION PROJECT

(714) 825-7510  
Riverside

AIDS PROJECT, HEMOPHILIA COUNCIL

(714) 834-2604  
Santa Ana

CENTRAL VALLEY AIDS TEAM

(209) 264-AIDS

Fresno

SACRAMENTO AIDS FOUNDATION

(916) 448-2437

Sacramento

SAN JOAQUIN AIDS FOUNDATION

(209) 476-8533

Stockton

AIDS EDUCATION PROGRAM

(916) 225-6173

Redding

LOS ANGELES COUNTY AIDS EDUCATION PROGRAM

(213) 730-3613

Los Angeles



## NOTICE AND CONSENT FOR AIDS-RELATED BLOOD TESTING

1701 Research Boulevard  
Rockville, Maryland 20850  
(301) 279-4800

Acquired Immunodeficiency Syndrome (AIDS) is a life-threatening disorder of the immune system, caused by a virus, HIV. The virus is transmitted by sexual contact with an infected person, from an infected mother to her newborn infant, or by exposure to infected blood (as in needles shared during intravenous drug use). Persons at high risk of contracting AIDS include males who have had sexual contact with another man, intravenous drug users, hemophiliacs and sexual contacts with any of these persons. Symptoms of HIV infection may include but not be limited to fever, sweats, lethargy, headache, aching of the muscles and joints, diarrhea, sore throat, lymph node enlargement, unintentional weight loss, and a skin rash.

To evaluate your insurability, the Insurer named above has requested that you provide a sample of your blood for testing and analysis to determine the presence of human immunodeficiency virus (HIV) antibodies and other tests which may include tests for cholesterol and related blood lipids, diabetes, liver or kidney disorders, or immune disorders. By signing and dating this form you agree that these tests may be done and that underwriting decisions will be based on the test results. Regarding the HIV test, a series of three tests will be performed by a licensed laboratory through a medically accepted procedure. An initial ELISA blood test will be done. If that is positive it will be repeated. If the second is positive a Western Blot test will be done.

Many public health organizations have recommended that before taking an AIDS-related blood test a person seek counseling to become informed concerning the implications of such a test. You may wish to consider counseling, at your expense, prior to being tested. A list of counseling resources is attached.

The test is not a test for AIDS. It is a test for antibodies to the HIV virus, the causative agent for AIDS, and shows whether you have been exposed to the virus. A positive test result does not mean that you have AIDS but that you are at a significantly increased risk of developing problems with your immune system and that you can transmit the virus to someone else. The test for HIV antibodies is very sensitive. Errors are rare, but they do occur. Your private physician, a public health clinic, or an AIDS information organization in your city might provide you with further information on the medical implications of a positive test.

Positive HIV antibody test results will adversely affect your application for insurance. This means that your application may be declined, that an increased premium may be charged, or that other policy changes may be necessary.

All tests results will be treated confidentially. They will be reported by the laboratory to the Insurer. The test results may be disclosed as required by law or may be disclosed to employees of the insurer who have responsibility to make underwriting decisions on behalf of the insurer or to outside legal counsel who needs such information to effectively represent the insurer in regard to your application. The results may be disclosed to a reinsurer, if the reinsurer is involved in the underwriting process. The test may be released to an insurance medical information exchange under procedures that are designed to assure confidentiality, including the use of general codes that also cover results of tests for other diseases or conditions not related to AIDS, or for preparation of statistical reports that do not disclose the identity of any particular person.



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(213) 730-3613

Los Angeles



Banner Life Insurance Company  
1701 Research Boulevard  
Rockville, Maryland 20850

**FINANCIAL AND MEDICAL RECORDS AUTHORIZATION**

I hereby authorize \_\_\_\_\_, its agents, employees, and reinsurers, to possess and/or obtain medical and financial information about me, including but not limited to information about my mental or physical health, other insurance coverage, hazardous activities, character, general reputation, mode of living, finances, vocation, and other personal traits, for the purpose of evaluating my trial or potential application for life insurance coverage, or for making a preliminary, nonbinding evaluation or determination as to my insurability and the possible basis on which a formal application for life insurance coverage might be considered.

I further authorize any physicians, medical practitioners, medical care providers, psychologists, chiropractors, physical therapists, hospitals, nursing homes, mental health facilities, rehabilitation or ambulatory care centers, medical clinics, treatment facilities, or other medical or medically related facilities, insurers, reinsurers, financial sources, employers, consumer reporting agencies, or any other person, organization, institution, or entity that has any record or knowledge of or about me or my financial or medical information, to give or disclose that information to \_\_\_\_\_, its agents and employees. \_\_\_\_\_ may then use this information to decide, on a preliminary, nonbinding basis, whether or on what basis I may be insurable.

This authorization shall be valid for two (2) years after the date on which it is signed by me.

I understand that I am entitled to receive or obtain a copy of this authorization.

A copy of this Authorization is as valid as the original.

\_\_\_\_\_  
Signature of Proposed Insured

\_\_\_\_\_  
Date (required)

\_\_\_\_\_  
Social Security Number of Proposed Insured

\_\_\_\_\_  
Agent or Witness Signature

